

Minutes of the pre bid meeting held on 26.06.2009 for Consultancy assignment for Transaction Advisors / Bid Process Management for Developing concept document and identify the executor through BOT operations at East Coast Road near Mamallapuram

The proposals were invited on 17.06.2009 in www.tenders.tn.gov.in, www.tamilnadutourism.org, and www.tnurf.com web sites

Tender ref no: DIPR/633/DISPLAY/2009 Tender id: ttd 32362

The objective of the consultancy was explained by Assistant Vice President of TNUIFSL.

Members Present:

| S.No | Name | Designation / Organisation |
|------|-----------------------------|--|
| 1 | Ms. R. Gayathri | Asst. Vice President |
| 2 | Mr. U.Vijayaraghavan | DM, TNUIFSL |
| 3 | Mr. Ramesh Ramakrishnan | ICRA Management Consulting Ltd |
| 4 | Mr. David S. Daniel | Gherzi Eastern Ltd |
| 5 | Ms. Lalitha Rajasekar | Gherzi Eastern Ltd |
| 6 | Ms. J. Padmapriya | Crisil Ltd |
| 7 | Mr. R. Prahlad | Deloitte Touche Tohmatsu India Pvt. Ltd |
| 8 | Mr. D. Saravanapandian | Consulting Engineering Services (India) Pvt. Ltd |
| 9 | Mr. Sarasakumar | PriceWaterhouse Coopers Pvt. Ltd |
| 10 | Mr. Ganapathisubramanian | Consulting Engineering Services (India) Pvt. Ltd |
| 11 | Mr. V. Ramakrishnan | KPMG Advisory Services Pvt. Ltd |
| 12 | Ms. Sowmyacotah | Shilpa architects+planners+designers |
| 13 | A. Shankar | AVP / JLL Meghraj |
| 14 | Simon Thomas | AM / JLL Meghraj |

There is a written query received from the consultant. Further the issues raised during the meeting were also discussed as follows:

| S.No | Pre-bid queries | Reply |
|------|--|--|
| 1 | <p>Contract Specialist – A post graduate engineer or Legal graduate with at least 7 years of experience in developing contracts for tourism projects, especially PPP contracts</p> <p><i>Suggestions / Corrections: Legal graduate with at least 7 years of experience in developing PPP contracts</i></p> <p>Financial Specialist – A post graduate in Finance with specialization and at least 10 years of experience, especially in Tourism related financial models on a PPP mode</p> <p><i>Suggestions / Corrections: A post graduate in Finance with specialization and at least 10 years of experience developing financial models on a PPP mode.</i></p> | Refer addendum / corrigendum |
| 2. | Kindly provide land details for the proposed project to be set up | Survey No: 429/1D. Land admeasuring 17.68.0 Hectare (43.67 acres) (approx). Site map attached. |
| 3 | Basic concept of the project | It is available in www.tnudf.com and www.tamilnadutourism.org |

Addendum / Corrigendum to the RFP

Subject: Consultancy assignment for Transaction Advisors / Bid Process Management for Developing concept document and identify the executor through BOT operations at East Coast Road near Mamallapuram

| Clause Ref. to RFP | As given in RFP | To be read as |
|----------------------------------|--|---|
| Clause 8.2.1 of the RFP | Average annual turnover of Rs. 3.00 crores from consultancies on tourism related projects. | Average annual turnover of Rs. 3.00 crores from consultancies on tourism related projects, for last 3 years. |
| Clause 6 in TOR given in the RFP | <p>Contract Specialist – A post graduate engineer or Legal graduate with at least 7 years of experience in developing contracts for tourism projects, especially PPP contracts</p> <p>Financial Specialist – A post graduate in Finance with specialization and at least 10 years of experience, especially in Tourism related financial models on a PPP mode.</p> | <p>Contract Specialist – A post graduate in Legal with at least 7 years of experience in developing PPP contracts</p> <p>Financial Specialist – A post graduate in Finance with specialization and at least 10 years of experience, in developing financial models on a PPP mode.</p> |